

Kelly Sands

Business Development Manager

Kelly Sands serves as Business Development Manager for the Southeastern Region. Her primary responsibilities include managing credit sales from Westervelt Ecological Services' southeastern mitigation and conservation banks, as well as developing strategic partnerships and projects to assist Westervelt's clients with meeting their mitigation requirements.

Prior to joining Westervelt in 2015, Ms. Sands worked as a consultant specializing in mitigation bank entitlement, market analysis, and credit sales management. She has more than a decade of work experience in the mitigation and conservation banking industry, including project experience in multiple districts and regions.

Ms. Sands received her Master of Science in Conservation Ecology and Sustainable Development from the Odum School of Ecology, University of Georgia, where she was a recipient of the Environmental Policy Award. Her thesis focused on incorporating a watershed approach into compensatory mitigation. She earned her Bachelor of Science degree in biology from Oglethorpe University in Atlanta.